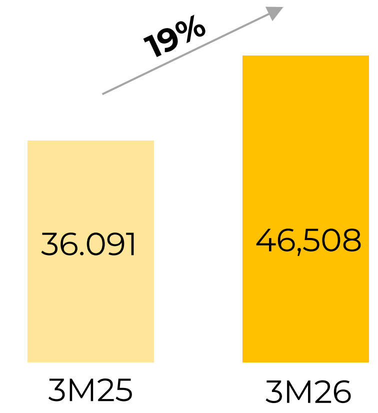
MOBILE WORLD INVESTMENT CORPORATION – YTD MARCH 2026 REPORT

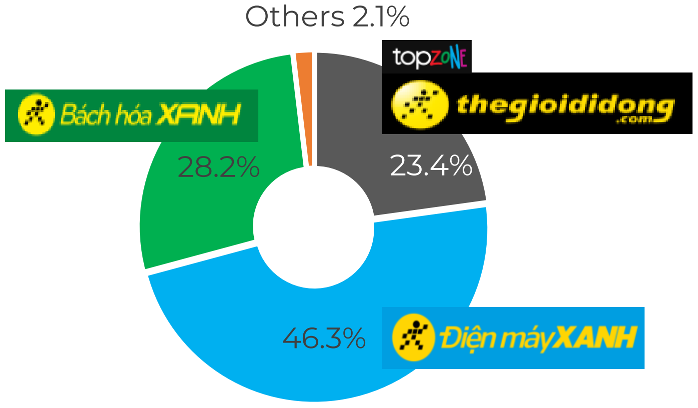
Net revenue (VND billion)



25%

2026 Net revenue target of VND185,000 billion **was completed**

Revenue breakdown



Other information

THE GIOI DI DONG

1,014 stores, including Topzone

DIEN MAY XANH

2,006 stores, including DMS

BACH HOA XANH

2,839 stores

AN KHANG

409 stores

AVA KIDs

95 stores

ERABLUE (JV in Indonesia)

212 stores

Dien May Xanh Investment JSC (TGDD, DMX, Topzone, Erablue and DMX Technician):

The Company posted VND 32.4* trillion in revenue for 3M2026 (online channel accounted for 6%), up nearly 34% YoY and higher than overall market growth. Growth was supported by all chains and key product categories, primarily driven by 34% same-store sales growth (SSSG). By growth pillar:

1. **Quality-driven growth:** All chains in Vietnam delivered double-digit revenue growth despite no new store openings. TopZone recorded the strongest performance, supported by a 60% YoY increase in Apple product sales. Key product categories posted growth of 15% – 65% YoY.
2. **Consumer finance & utility services:** Revenue from installment sales increased 50% YoY, with 97% of products eligible for installment plans. Total GMV of utility payments and agent banking services reached VND 27 trillion from 18 million transactions.
3. **DMX Technician:** Revenue increased 45% YoY, with revenue from external clients accounting for 18%.
4. **Super App:** Revenue via Super App reached VND 2 trillion (6% of total DMX revenue), with 44 million visits.
5. **EraBlue (Indonesia):** EraBlue posted IDR 906 billion in revenue, doubling YoY, with more than 117 stores added and delivered 25% same-store sales growth.

Excluding intercompany transactions*, ***for more details, please visit:* https://www.dmx.vn/

BHX:

- In 1Q2026, Bach Hoa Xanh recorded VND 13.1 trillion in revenue, up 19% YoY. Growth was driven by both two key categories fresh food and FMCG.
- By store cohort:
  - ✓ Opened in 2026: The Company added 280 new stores during the first three months of the year, with approximately 18% located in the Northern region and 14% in the Central region. Despite including stores that only commenced operations in March 2026, this cohort still achieved positive direct store-level operating profit within the first quarter.
  - ✓ Opened in 2025: This cohort continued to maintain positive store-level profitability, after fully accounting for logistics costs.
  - ✓ Opened in 2024 or earlier: Stores in this cohort continued to improve operating efficiency through cost optimization.
- Improvements across all three store cohorts helped improve BHX's overall operating efficiency in 1Q2026 versus 1Q2025.

Other chains:

- An Khang recorded revenue growth of nearly 19% YoY in 1Q2026. The chain is optimizing operations at each store while selectively opening new stores, resulting in continued improvement in operating efficiency. An Khang is moving toward the goal of contributing profit to the Group.
- AvaKids continued to maintain its revenue growth momentum in the first three months of the year compared with the same period last year.